



CONGREGATION M'KOR SHALOM JOB BANK PROFILE

We invite you to participate in a new project that will try to connect our members who have positions open in their firms with congregants who are looking for work. This is a joint project of our congregation's Social Action and Caring Community Committees. We will gather information and list these positions on the M'kor Shalom web site. Thank you.

I/WE ARE SEEKING SOMEONE: LARRY SIEGEL

NAME OF COMPANY/FIRM DAMUS, INC.

POSITION AVAILABLE IS: SENIOR ACCOUNT EXECUTIVE

DESCRIBE RESPONSIBILITIES/QUALIFICATIONS OF THE POSITION:

Pls. see attached



SALARY: Competitive FULL TIME  PART TIME

BENEFITS: (DESCRIBE) \_\_\_\_\_

EXPERIENCE REQUIRED: \_\_\_\_\_

CONTACT PERSON: LARRY SIEGEL

BEST TO CONTACT BY PHONE \_\_\_\_\_ EMAIL lsiegel@damusinc.com

YES, CONTACT ME FOR MORE INFORMATION AT \_\_\_\_\_

*Feel free to attach more details about this position either in hard copy or electronic reply, and please return this information as soon as possible to Rabbi Address at: [rabbiaddress@mkorshalom.org](mailto:rabbiaddress@mkorshalom.org) or to Rabbi Address at the M'kor Shalom office.*

## **Senior Account Manager**

Do you have agency experience as senior account manager driven to provide outstanding client service, keen strategic insight, and building client relationships? Do you have pharmaceutical, life science or healthcare related account work in your agency background? And do you like being part of a team of fast-moving, quality-driven marketing professionals keenly focused on producing programs that make a difference for our clients?

Then we could be looking for each other.

We have an immediate need for a Senior Account Manager to jump right in and start delivering. As our newest Senior Account Manager you will be responsible for looking after our client's needs through direct contact, liaison, and the marshalling of agency resources. You will serve as the agency representative in day-to-day account activities and maintain a highly responsive service orientation in all transactions. You will drive projects through completion, ensuring adherence to project goals and briefs and client/agency standards.

We are a long-established and fast-growing marketing agency based here in Center City Philadelphia. We maintain a fun, passionate working environment exclusively geared toward delivering client satisfaction. Take a look at these requirements and, if you have them, we'd like to meet you.

### **Background Requirements:**

- 5 – 7 years experience, including agency-based client management
- Experience with pharmaceutical, life sciences and healthcare a plus
- Solid business management skills including attention to revenue, profitability and client satisfaction
- Strong verbal and written communications skills
- Capability for analytical thinking and problem solving
- Ability to work within a fast-paced environment, think on your feet, and juggle many projects at once
- Demonstrated high attention to detail, personal organization, dynamic presentation and interpersonal skills.
- Strongly adept with full Office suite